



Oslo – The EV Capital of the World

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Making EVs the right choice

With 61% of global emissions in Oslo coming from the transport sector, the only way to reduce emissions in our cities is to boost a green shift in transportation. In 2008, Oslo adopted a ten-point plan to reduce CO2 emissions, to which the large scale introduction of EVs plays a big part.

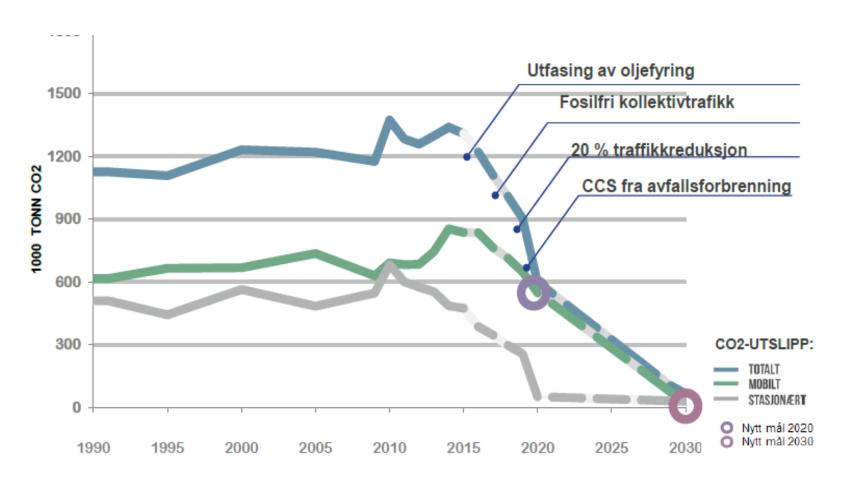






Ambitious goals – Carbon-neutral by 2030?

Climate goals in Oslo: 50 % CO2-reduction in 2020, 95 % CO2-reduction in 2030



Making EVs the right choice - incentives on purchase

- High taxes on fossil fuel cars
- 25% Value Added Tax (VAT)
- «One-time registration fee» calculated on the basis of:
 - the weight of the vehicle
 - the emissions (CO2 and NOX)
 - the engine size (ccm) or effect (hp)
- Electric vehicles have
 NO TAXES OR FEES

Saves at least 10 000 EUROS

Price example in Euro:

Sweden:

VW Golf gasoline 20 000

VW E-Golf 41 200

Norway:

VW Golf gasoline 30 000

VW E-Golf 28 500



AN EXTREme electric example: tesla Model S vs Chevrolet Camaro





Tesla S Model

Price in Norway: 63 000 EUR

Price in Sweden: 80 000 EUR

Chevrolet Camaro

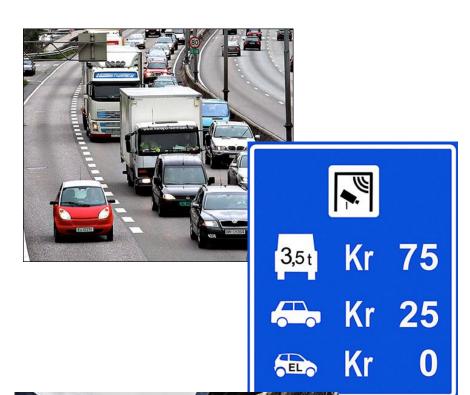
Price in Norway: 172 000 EUR

Price in Sweden: 50 500 EUR



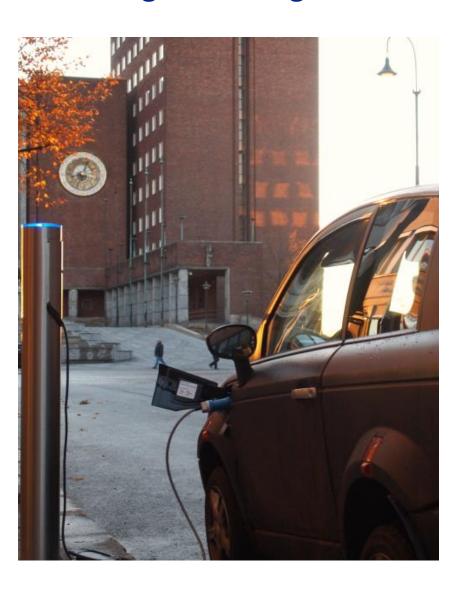
Making EV the right choice - Incentives on use

- •Free access on toll roads (1997)
- In Oslo \in 3,5 5, National roads
- •and tunnels up to € 20.
- •Free parking (1999) € 2 – 5 per hour
- •Access to use bus and taxi lanes (2003) Saves 20 min -1 hour per day
- •Free transport on ferries (2009) € 12 – 24 each way





Making EVs the right choice – The main focus from 2008











Making EVs the right choice - Charging infrastructure

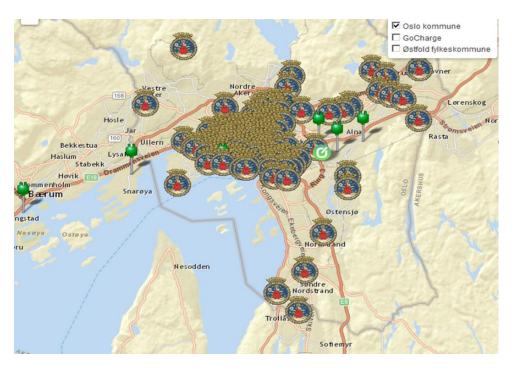
To **kick-start** the adoption of EVs electrical vehicle the City of Oslo has contributed to the proliferation of an adequate charging infrastructure. Today Oslo is Norway's, and probably the Worlds, largest owner of charging infrastructure.

Seeing- is believing. Easily available charging infrastructure made the driving an EV attractive and convenient, but also helped to raise public awareness and increase understanding about EVs.





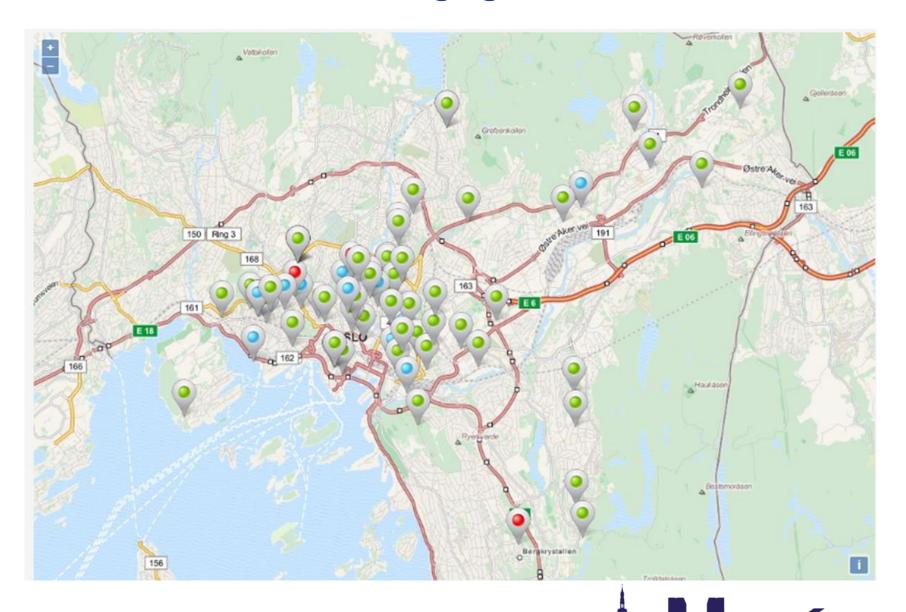
Making EVs the right choice - Charging infrastructure



- The City of Oslo is today the country's largest owner of charging infrastructure with 1200 on-street charging point on public ground
- <u>200</u> new charging points will be deployed within 2017
- The City will offer more than <u>1400</u> public charging points within 2017
- Total number of public available charging point, including private ones, is close to <u>2000.</u> 600 with support from the City



Back-office solution- Charging infrastructure



Oslo went from this ...



To this ...









Making EV the right choice

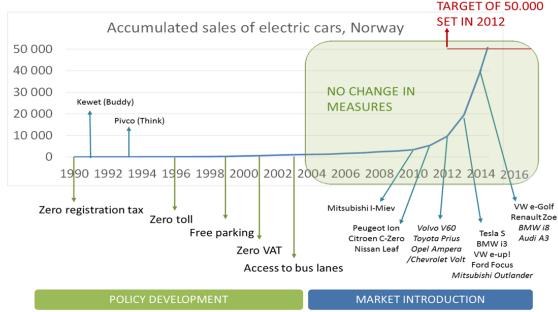
Making EVs the right choice: *three* critical success factors:

- •EVs must be *cheap to buy* (no purchasing tax, no VAT)
- Cheap to use (free parking, free electricity, free passing in tool gates)
- Convenient to use (easy access to charging)

You also need the right product to succeed

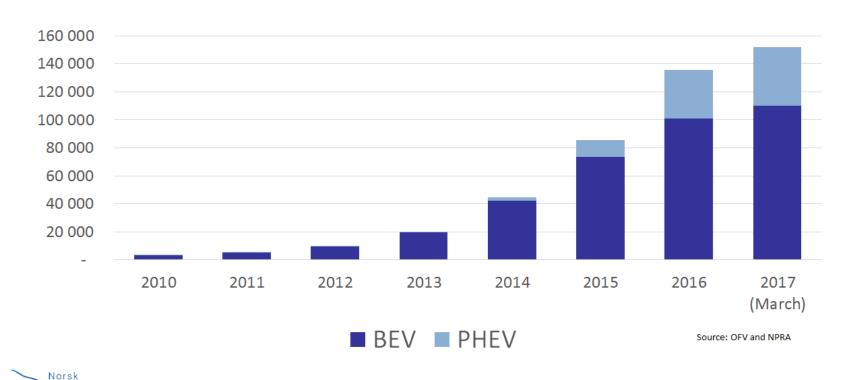


Development of policy and sales



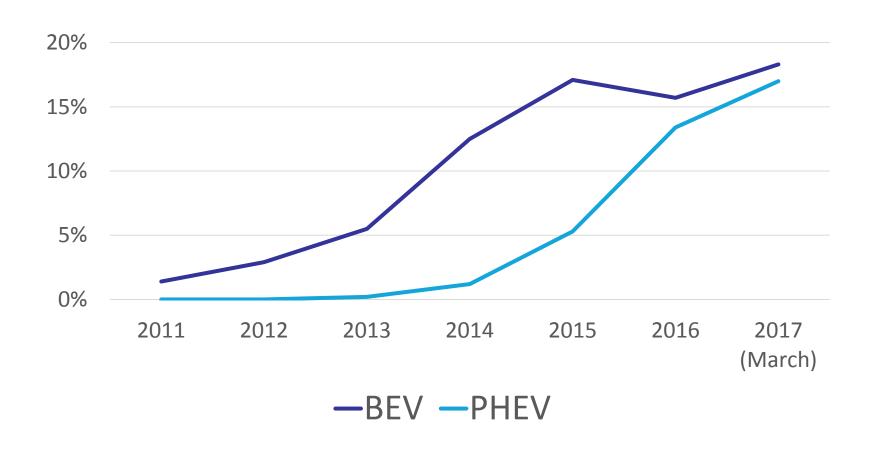
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Passing 150 000 EVs in Norway!



Success breeds success, but also creates challenges. In 2016 close to 30 % of all cars sold in the Oslo region were either a pure electric vehicle (24,4 %) or a plug-in vehicle (15,4 %).

Market shares BEVs and PHEVs in Norway



EV sales are boosting - close to 50% in Oslo!

The share of EVs and Plug-in hybrids has increased to 50% in 2017. This is fantastic, but it also creates a challenges!

From 1 (charger) - 4 (car), to 1-10 in one year...



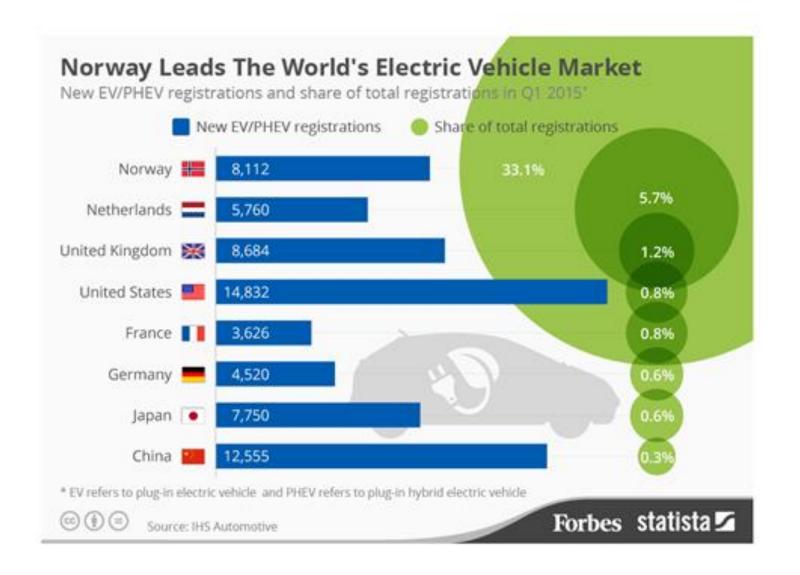




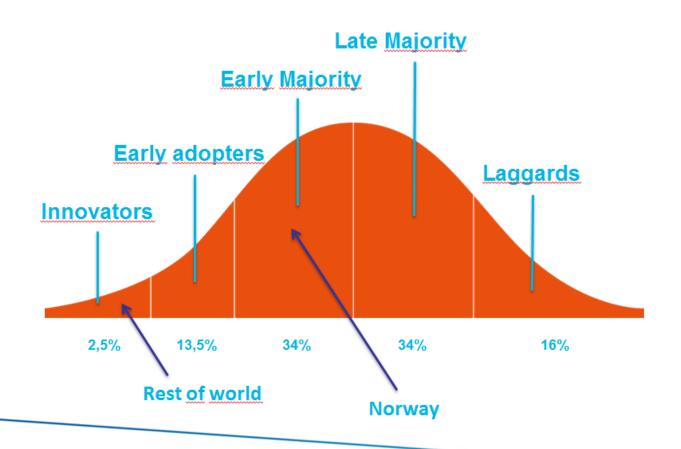
elbiler er på full fart inn i markedet med stor batterikapasitet og

ngenting tyder på at veksten skal bremse

The World's first mass market



The World's first mass market

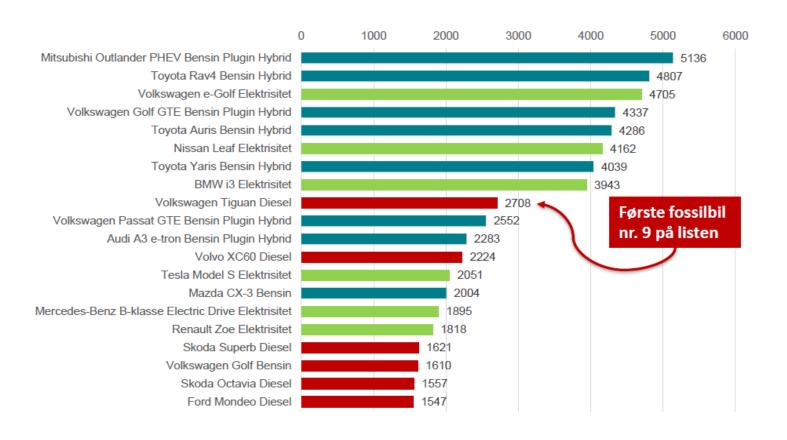




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Top 10 passenger car models in 2016 – 9 are electric



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The growth of EV sales are boosting





The growth of EV sales are boosting

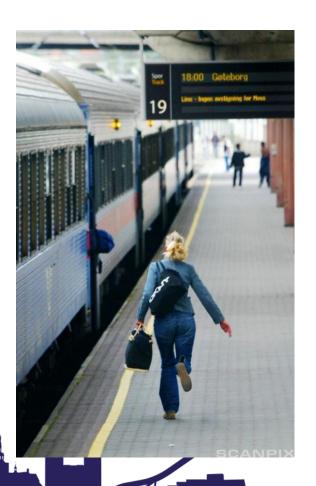
The growth of EVs has been much faster and bigger than anticipated!

In January and February 2017 the share of EVs and Plug-in hybrids has increased to 50%.

From 1-4 EV per charging point, to 1-10 ...







New focus areas

Never change a winning cl but always stay flexible



In order to catch up we also need to:

- Establishing fast chargers in cooperation with private actors in the corridors in and out of the City
- Indoor parking garages for EVs (Akershus, Vulkan). The World's first dedicated P-houses for EVs only
- Build large "Centre of excellence" for professional users of EVs with flexible charging and pre-booking opportunities. Dualistic structure. The same garage offers free residential parking during night-time.
- Fossil-free public transportation (2020)

New quick charging stations

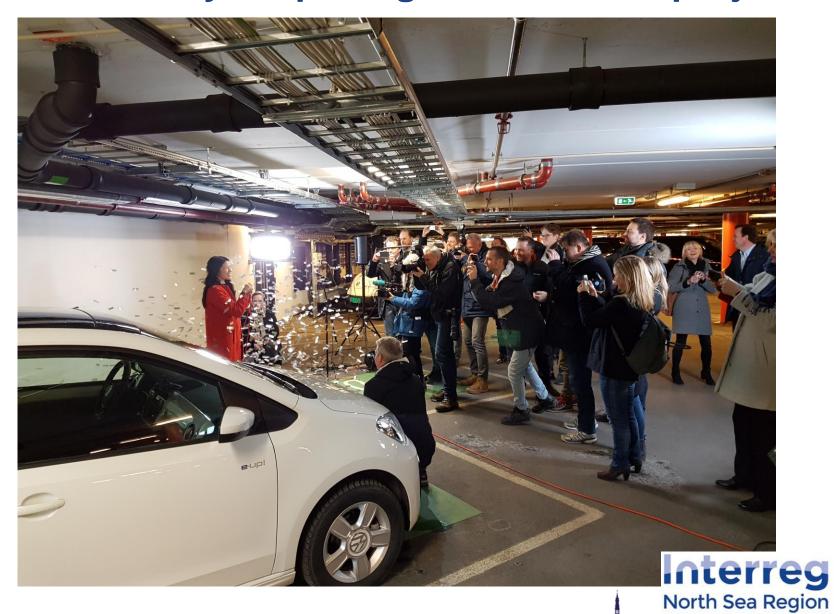








SEEV4 City – Opening of the Vulkan project





SEEV4-City

Centre for professional use of EVs, and Parking garages for EVs







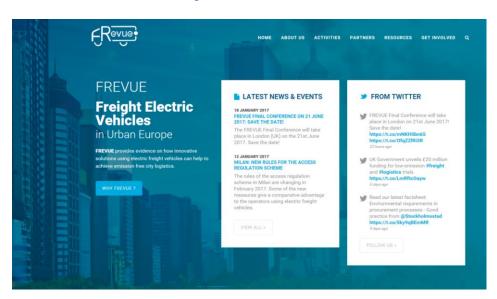




Important EU-project; SEEV4 City and FREVUE

Two important EU-project is leading the way as first movers for green freight distribution in Oslo; <u>FREVUE</u> and <u>SEEV4 City</u>







A launching customer



A green shift in transport is needed

Everything is connected to everything, in addition to more EVs we need:

- •More public transportation
- •Greener public transportation. Fossil-free within 2020 (the official goal)
- Increased focus on facilitation for pedestrians and cyclists
- Increased focus on (green) car sharing
- More freight handling by trains
- •Green freight distribution in the City
- •Electrification and greener heavy duty vehicles
- EL-Taxis
- Park and ride solutions, in combination with EVs
- Increased use of ITS
- Low emission zones
- •Residential park (free parking for EVs)
- Congestion tax (non for EVs)







Not only private EVs

















Not only private EVs





Thank you all for your attention!



